



DUE Consulting

A partner in the development of ambitious enterprises



Agenda of the meeting:

Discussing the specifics of the companies' activities

Identification of current and future needs and challenges


DUE Consulting Presentation

Analysis of support options and discussion of selected products

Determining the next steps of cooperation

OUR MISSION

We help entrepreneurs develop their businesses by
obtaining financing



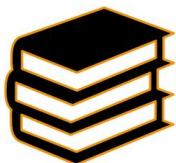
The specifics of your company's business and its investment

Briefly about DUE Consulting



Experience

Built since 2014



Completed projects

500



Team

25 people



Support obtained

500,000,000 PLN

01.

Project evaluation experience

Our team consists of former EU project assessors. Their knowledge ensures the highest quality of applications and maximizes the chances of success.

03.

Design approach

Our Project Managers lead the entire application process, planning tasks appropriately to its level of complexity and ensuring effective communication throughout the application process.

02.

Comprehensive offer

We support our clients not only at the stage of obtaining funding, but also at the stage of settling the project implementation. Thanks to this, we already know in the application process what is key to maximizing its chances of success.

04.

Lessons Learned

We conclude the submission of applications for each competition with a Lessons Learned session. The knowledge gained in this way allows us to be even more effective in subsequent competitions.



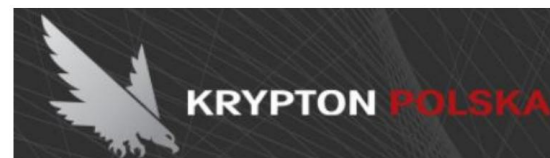
THEY TRUST US

Who we work with



THEY TRUST US

Who we work with



OUR OFFER

We operate effectively, we acquire effectively

At DUE Consulting, we provide comprehensive financial support tailored to the needs of your business.

No matter what stage of development your company is at, we offer solutions that will help you achieve ambitious goals and complete even the most demanding projects.

Together we will develop your potential!



**Polish Zone
Investment**



**Obtaining
grants**



**Preferential
loans**



Tax breaks

OUR OFFER - PSI

Polish Investment Zone

It offers income tax exemption of up to 70% of eligible costs, which allows for significant reduction of the costs of implementing new investments.

In each area or property chosen by the entrepreneur, one can apply for public aid under the New Investment

Public aid is provided in the form of CIT/PIT income tax exemptions for a period of 12, 14 or 15 years

PSI is a subsidy that the entrepreneur receives in the form of tax exemption after the investment is completed.



OUR OFFER - PSI

Sectors covered by public aid in PSI:



Industry/Manufacturing (with exceptions)



Storage (excluding packaging)



Industry/Manufacturing (with exceptions)



IT (Service and product)



Research and development activities



Modern business services (min.
Accounting - accounting, call center,
environmental consulting, architectural and
engineering services, technical analysis

The main advantages of the Polish Investment Zone

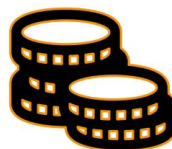
The call for applications is conducted on a continuous basis – a quick and transparent procedure.



Quick decision to receive support – maximum 30 days.



High effectiveness of DUE Consulting in obtaining support within PSI.



The income tax exemption period may be up to 15 years. Several investments may be made simultaneously based on successive Support Decisions.



The program supports the creation of new plants, the expansion of existing ones, the introduction of new products and the modernization of production processes, which increases competitiveness. It constitutes regional aid and can be combined with other aid.



No tender procedure



OUR OFFER - PSI

The process of issuing a decision on support

- ① Information meeting with **DUE** representatives
- ② Project eligibility analysis prepared by **DUE** experts
- ③ Development, preparation and submission of the application on behalf of the client by **DUE**
- ④ Issuance of a decision on support by the Special Zone on behalf of the minister responsible for the economy
- ⑤ Investment implementation
- ⑥ Taking advantage of tax relief

Obtaining grants

Obtaining grants is the process of obtaining financial support from available national, EU and international funds, which enables the implementation of development, innovation or investment projects.

EU funds and national programmes:

National programmes , e.g.

Funds for Innovation, Infrastructure and Environment, Education

Regional programs

Funds available at the local level, distributed by marshal's offices, communes or local organizations, supporting the development of rural areas, infrastructure or education.

NCBR - National Centre for Research and Development

Research, development and implementation projects for large companies

PARP - Poland - Polish Agency for Enterprise Development

Support for small and medium-sized enterprises, e.g. export development, digitalization, training

BGK - National Economy Bank

Credit and guarantee programs to support investments



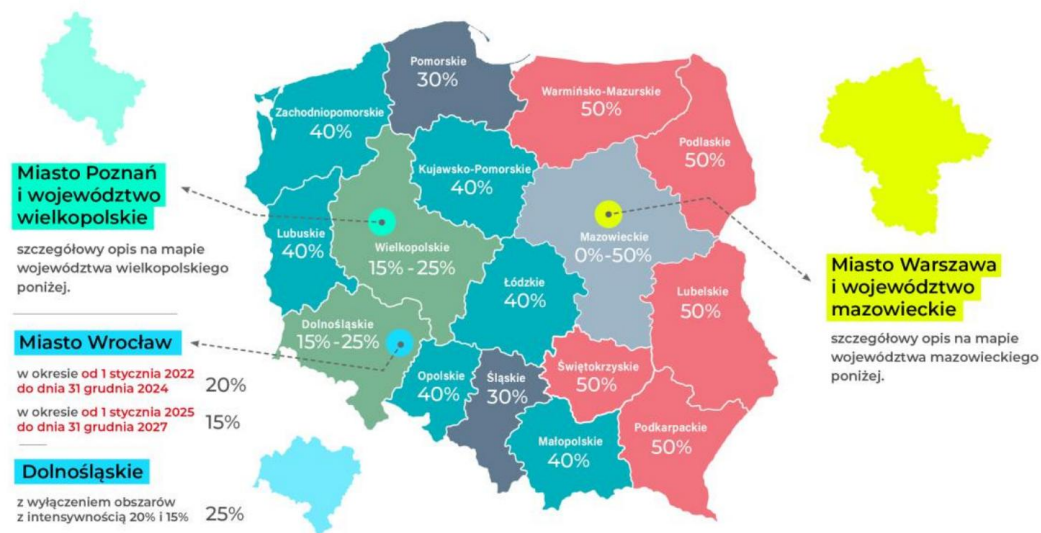
What does the amount of support depend on:

- Place of investment implementation
- Company status
- Investment subject

The map shows support for large enterprises

For medium-sized enterprises, add **+10%**

For small and micro enterprises, add **+20%**



Mazowieckie 0% - 50%

Gminy: 25%

- Baranów
- Błonie
- Góra Kalwaria
- Grodzisk Mazowiecki
- Jaktorów
- Kampinos
- Leoncin
- Leszno
- Nasielsk
- Prażmów
- Tarczyn
- Zakroczym
- Żabia Wola
- (część podregionu warszawsko zachodniego)

Miasto stołeczne Warszawa

oraz powiaty ościennie tj.:

0%

Gminy: 35%

- Dąbrówka
- Dobre
- Jadów
- Kałuszyn
- Kołbiel
- Latowicz
- Mrozy
- Osieck
- Serock
- Siennica
- Sobienie-Jeziory
- Strachówka
- Tłuszcz
- (część podregionu warszawsko wschodniego)

Mazowieckie

z wyłączeniem
obszarów
z intensywnością
0%, 25%, 35% i 50%

40%

Powiaty: 50%

- Garwoliński
- Łosicki
- Sokołowski
- Węgrowski
- Siedlecki
- m. Siedlce

powiat legionowski (gminy: Legionowo, Jabłonna, Nieporęt, Waliszew), **powiat miński** (gminy: Mińsk Mazowiecki, Sulejówkę, Cegłów, Dębe Wielkie, Halinów, Jakubów, Stanisławów), **powiat otwocki** (gminy: Józefów, Otwock, Celestynów, Karczew, Wiązowna), **powiat wołomiński** (gminy: Kobyłka, Marki, Ząbki, Zielonka, Klembów, Poświętne, Radzymin, Wołomin), **powiat grodziski** (gminy: Milanówek, Podkowa Leśna), **powiat nowodworski** (gminy: Nowy Dwór Mazowiecki, Czosnów, Pomiechówek), **powiat piaseczyński** (gminy: Konstancin Jeziorna, Lesznowola, Piaseczno), **powiat warszawski zachodni** (gminy: Izabelin, Łomianki, Ożarów Mazowiecki, Stare Babice) **powiat pruszkowski** (cały).

**Poznań oraz
podregion poznański**

- powiat poznański
- powiat obornicki
- powiat szamotulski
- powiat średzki
- powiat śremski

w okresie **od 1 stycznia 2022
do dnia 31 grudnia 2024**

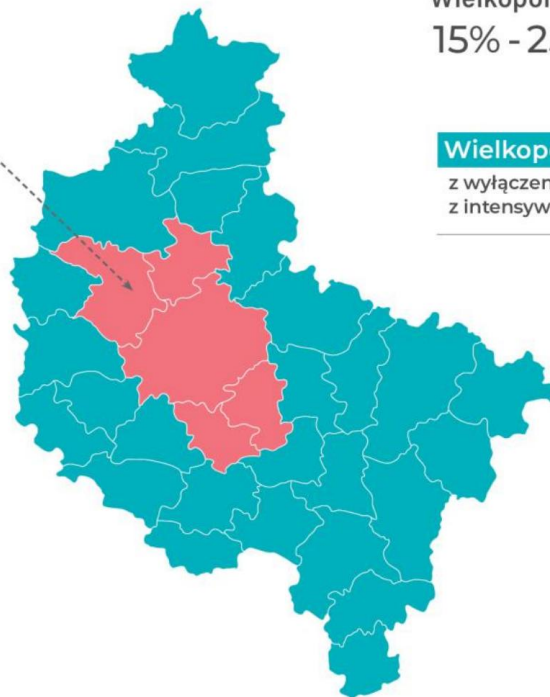
20%

**Poznań oraz
podregion poznański**

- powiat poznański
- powiat obornicki
- powiat szamotulski
- powiat średzki
- powiat śremski

w okresie **od 1 stycznia 2025
do dnia 31 grudnia 2027**

15%



Wielkopolskie
15% - 25%

Wielkopolskie
z wyłączeniem obszarów
z intensywnością 20% i 15%

25%

What can you get non-repayable EU grants for company development in 2025?



Purchase of real estate and buildings

They must be directly related to the installation of machines and equipment.



Purchase of fixed assets, machines and equipment



Construction or expansion of production halls



Renting, leasing or leasing of fixed assets, land and buildings



Purchase of intangible assets, patents, licenses, know-how



Promotional activities



Leasing



Overheads

OUR OFFER - LOANS

Loan

EU loans are preferential financial instruments offered to companies as part of the European Union's regional policy, aimed at supporting the development of companies by providing favorable financing conditions. Unlike traditional bank loans, EU loans are not granted for the purpose of making a profit, which translates into their attractive conditions, such as lower interest rates or no commission. The conditions of EU loans are often more flexible than standard market offers, making them an attractive option for entrepreneurs planning to develop or financially stabilize their company.

For whom?

Micro, small and medium-sized enterprises.

Also companies in difficulty.

All industries.

All forms of business activity.

Destiny

Maintaining current operations by covering up to 100% of costs:

Salaries, public-private liabilities, trade liabilities, outstanding invoices, infrastructure use costs, purchase of goods

Types

Investments for introducing innovations or expanding the company's operations

Working capital that can be used to purchase goods or cover fixed costs

At the start, enabling financing of all costs necessary to start a new venture

Fees

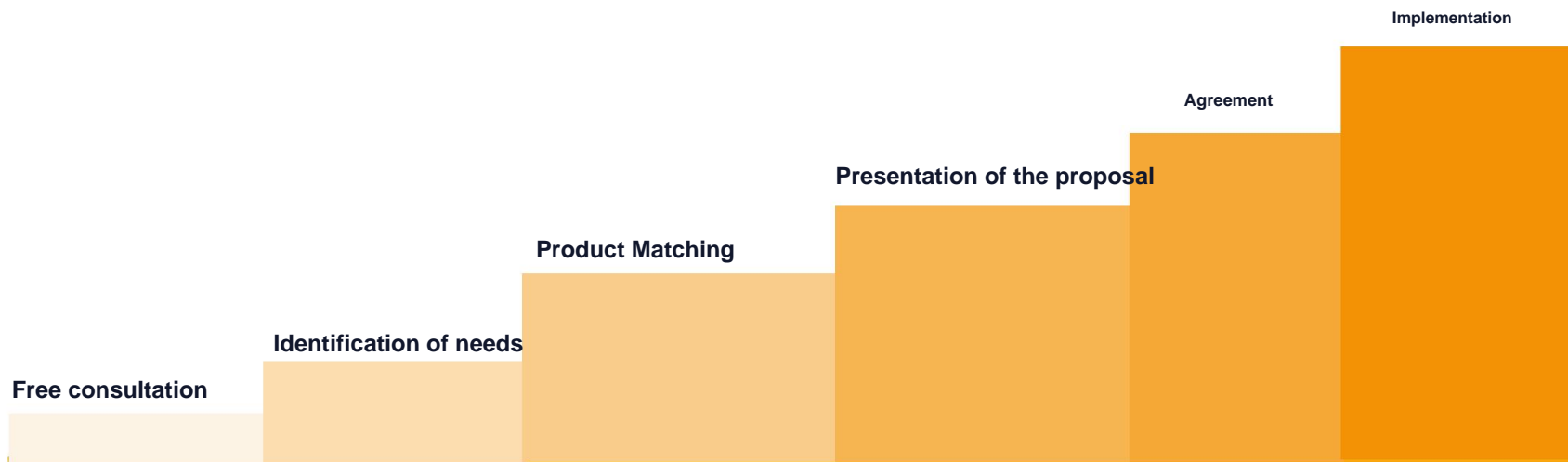
No bank fees or commissions for granting and servicing the loan

There is no preparation fee for the service of obtaining financing, we charge a success fee.

High amount of a single loan, up to PLN 15 million

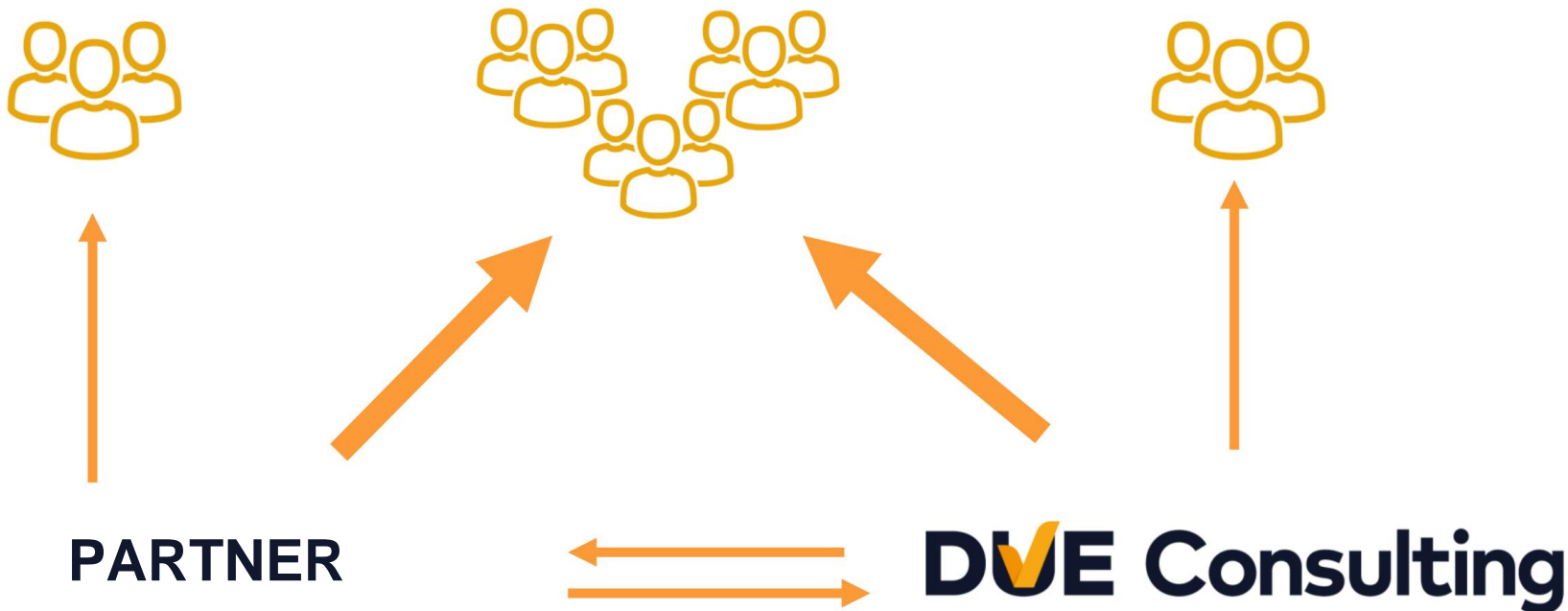
HOW WE WORK

How do we help obtain support?



OUR OFFER: PARTNERSHIP

PLN 100 million in 2024 in joint sales with Nasz Partners



CONTACT

Thank you for your attention!

Thank you very much for taking the time for a free consultation. Thanks to this meeting, we were able to better understand your investment needs and start working together to implement them.

We have now completed the first two stages of our process: a free consultation and identification of needs. Now we are preparing product proposals that best suit your expectations. The next step will be to discuss them in detail, along with a presentation of our offer.

We prefer this meeting to take place in person so that we can more accurately answer your questions and clarify any details.

After mutual acceptance of the selected solutions, we will proceed to finalize the contract and then implement the entire project. We will contact you soon to discuss the details and schedule the next meeting.

CONTACT DETAILS

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